Special Projects Division

Your needs, FPZ skills, the solution



FPZ™

SIMPLIFIED FLUID HANDLING

Benefits and advantages

COMPETENCE
Sharing of the skills of all stakeholders to achieve the goal

CO-DESIGN
Solid customer-supplier partnership

CUSTOMIZED SOLUTIONS
Systems and services subject to confidentiality

INDUSTRIAL 3D PRINTING

OFFER OF SERVICES AND NOT JUST PRODUCTS

CUSTOMIZED PRODUCTION TECHNOLOGIES

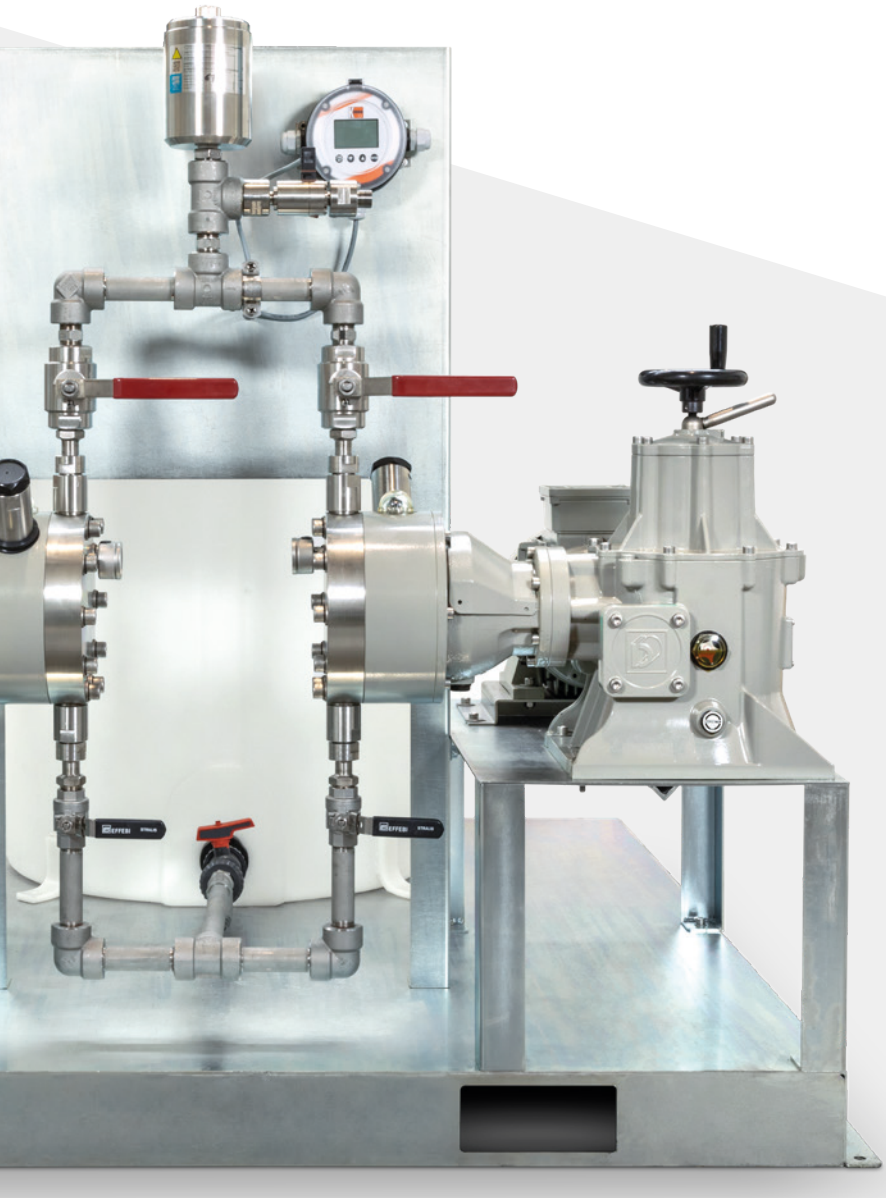


Special Project Division

The design and implementation of customized systems and services.

For almost 50 years, FPZ products have guaranteed its customers excellent performance and high resistance, all combined with an excellent service that offers quick deliveries thanks to the company organization based on the principles of Lean Manufacturing and an after-sales service, the Flow Global Support, able to assist FPZ customers throughout the product lifecycle.

In the current economic-technological context, however, it is not enough to offer excellent products. It is necessary to support customers in the definition, design and implementation of customized systems and services that can solve explicit problems expressed by the customers themselves or latent needs that emerge after a careful analysis of the application by FPZ personnel.
For this reason the FPZ Special Projects Division was born; a streamlined structure able to simplify the lives of our customers thanks to personalized services and systems.





From the customer-supplier relationship to the creation of a partnership

No one knows more than the end user the specific application and the critical issues associated with it.
For this reason, FPZ wants to study how to solve applications alongside its customers, making its skills available.

Discover more
www.fpz.com/spd

How a special project is born

01. CONTACT

Contact with the customer, analysis of the situation and collection of technical and commercial specifications.

02. ANALYSES

Feasibility analysis and close interaction with the customer to define a shared solution from a technical, commercial and intellectual property point of view.



SPECIAL PROJECTS DIVISION

03. PROTOTYPE

Design and construction of the first prototype

04. APPROVAL

Customer approval and implementation of "series" production

05. SERVICE

Activation of the Flow Global Support service

How becomes a special project



FPZ
Worldwide
sales network

FPZ™
SIMPLIFIED FLUID HANDLING



Direct presence

FPZ UK Ltd.
Andover Hampshire, UK

FPZ Austria GmbH & Germany
Krems, Austria

FPZ France S.a.r.l.
St. Priest, France

FPZ España & Portugal
Spain

FPZ Turkey
Istanbul, Turkey

FPZ, Inc.
Saukville, Wisconsin, USA

FPZ México
Zapopan, Jalisco, México

FPZ Middle East
Dubai, United Arab Emirates

FPZ APAC
Singapore

Agents and distributors

Headquarter

FPZ
Concorezzo (MB), Italy

T. +39 039 690981
info@fpz.com

www.fpz.com

4
production plants

9
subsidiary branches

70
countries